



Cheri Cobb



Bob Healy



Patrick Foose



Rich Cort



Tom Quinn



Chris Corona

Röchling Engineering Plastics has announced the additions of **Cheri Cobb** and **Bob Healy** to its market development and sales team in Gastonia, NC, USA. Cobb has been with Röchling Engineering Plastics for over 15 years (inside sales and accounts receivable) and will join the inside sales team focusing on inquiries for its medical grade line of products. Healy's experience includes more than 16 years in sales and management for plastics distribution as well as product development in resin manufacturing (Victrex PEEK). As market development specialist, his primary responsibilities will include developing and securing new business opportunities with a focus on new products and strategic markets.

A leading U.S. manufacturer of high-quality PVC and CPVC industrial piping, duct systems and other thermoplastic extrusions, **Harvel Plastics Inc.**, has appointed **Patrick M. Foose** as its president and general manager. Foose previously served the company as chief operating officer. "For nearly 30 years, Pat has helped drive Harvel's growth and recognition as one of the worldwide leaders in piping products," said **Earl Wismer**, Harvel's chief executive officer and former president. "His new position recognizes his commitment to the ongoing success of our business." With his new responsibilities, Foose will focus on operations throughout all facets of the business and lead strategic planning efforts including ongoing product development to serve a variety of national and international markets.

Rich Cort, a leading authority in plastic use for mass transit vehicle interior components and 3D laminates, has taken on the role of northeast U.S. regional manager for **KYDEX LLC**, a leader in thermoplastic materials. In this position, Cort plans to leverage his more than 25 years of experience in sales, marketing and development to find new growth opportunities for KYDEX and its clients. In reference to his new responsibilities, Cort says "the key to my success is helping my clients succeed," and he is "excited to re-engage more directly with the KYDEX customer base." **Jim Medalie**, president of KYDEX, describes Cort as "a forward thinker with real-world experience" and says Cort was selected for this position not only because he knows how to find and develop opportunities, but also because Cort "has the business acumen to evaluate and prioritize to the benefit of KYDEX and all its customers."

Harrington Industrial Plastics, a leading distributor of industrial plastic piping systems, is pleased to introduce **Tom Quinn**, its new director of marketing. He has over 14 years of experience working with Harrington, along with many years prior in the industry. "Harrington's marketing department is working on great projects and promotions that I am proud to be a part of, and I am excited and anxious to see what Harrington moves forward with," said Quinn. In addition to the marketing department, he is also responsible for international sales, national accounts and sister company, SED North America.

Cartier Wilson LLC has expanded by hiring **Chris Corona** to service the Great Lakes region. He brings a strong plastics background, having worked in plastics manufacturing in both inside and outside sales roles. He also holds a bachelor's of science degree in biochemistry from SUNY Binghamton. "We are extremely pleased to add Chris to our sales team," said **Adam Mellen**, president, Cartier Wilson. "His proven track record of plastics distribution growth in the Great Lakes region is a natural fit for our manufacturing partners' growth strategies." Established in 1973, Cartier Wilson LLC provides thermoformers, fabricators and distributors of plastic products with a broad variety of top-performance, competitively priced materials produced by world-leading manufacturers.

Quadrant's Engineering Plastic Products business unit has entered into a joint venture with Sao Paulo based **Solidur Plasticos Industriais**. The alliance will be comprised of two separate operating units in order to service the varied needs of the overall regional market. Solidur Plasticos Industriais will continue to focus on providing custom parts to equipment and systems manufacturers made from a wide variety of machinable plastic materials. The second operating unit, **Quadrant do Brazil**, is a new venture and will focus on bringing Quadrant's broad range of advanced machinable materials to industrial and plastics distributors and fabricators throughout all of Brazil. Solidur and Quadrant do Brazil will be led by a separate local management team. Quadrant will immediately begin building inventory and establishing a service center for local distributors. Quadrant EPP has manufacturing and distribution sites in every major world market.

Dielectric Corporation was recently honored by GE Healthcare with the 2010 Appreciation Award for outstanding performance and dedication in the area of innovation. The award was presented at the GE Healthcare Supplier Day on April 27 at the Sheraton Hotel in Brookfield, WI, USA. Dielectric Corporation was the only U.S. supplier to win one of seven awards presented at the event which was attended by more than 450 people representing over 250 global suppliers. The award recognized the innovative, collaborative approach that Dielectric has taken over the years to deliver cost-saving solutions for GE Healthcare needs. According to **John Harold**, global sourcing leader for plastics, GE Healthcare, "Dielectric has been hearing GE talk about driving toward collaborative relationships. Dielectric's response was 'We believe in the collaborative approach and are willing to work together toward improvements.' Through these efforts GE benefited with cost savings." This is the third time that Dielectric has been honored at this annual event.



Dielectric Corporation received the 2010 Appreciation Award from GE Healthcare for outstanding performance and dedication in the area of innovation.

Spartech Corporation's Color and Specialty Compounds Business announced that it has received the Delphi Pinnacle Award for 2009. The ceremony, held on April 14 in Detroit, MI, USA, is Delphi's highest supplier recognition. Spartech is a two-time recipient of this award. Delphi's Pinnacle Award, established in 2004 and presented annually, recognizes a premier group of Delphi suppliers for their commitment to and achievement of outstanding quality, service and overall value. Spartech was one of only 11 nominated companies and the only plastic compounds supplier to be selected to receive this award from Delphi. Criteria for the award include no disruptions, zero customer impacts for quality, green indicator for ISO certification on the compliance

section of Delphi scorecard and supporting Delphi's position on social responsibility. **Michael Marcum**, Spartech's senior vice president, stated, "We are truly pleased to be recognized as the winner of this prestigious award from our valued customer, Delphi. Spartech's commitment to quality, sustainability and social responsibility coincide with this honor."



Rodney O'Neal, Delphi president and CEO; Michael Marcum, Spartech senior vice president; Chad Tomshock, Spartech business director; and Sidney Johnson, Delphi vice president, Global Supply Management.

A&C Plastics recently held its first annual company picnic for all employees and their families. Adults and kids alike enjoyed a day of entertainment and great food hosted by A&C President **Carolyn Faulk**. The day's many entertainment activities included an inflatable castle and face-painting booth for the kids, a kick-ball game between the office and warehouse employees, and a visit from Cokito the Clown, who sang, performed tricks and poked fun at the sales staff. The day's ultimate highlight though was without a doubt the dunking booth. Carolyn was the first to bravely enter the booth and was quite surprised to find a line of eager employees waiting to take a shot. She was dunked courtesy of the warehouse employees. Accounts Receivable Manager **Nicole Foisy** also took a swim in the booth thanks to her son. Hamburgers and hot dogs, cakes and cookies helped fill everyone up and put the finishing touches on a great day that was enjoyed by all.



A&C Plastics hosted its first annual company picnic.

ENSINGER GmbH and **Victrex Polymer Solutions** are stepping up their cooperation for the manufacture and sale of PEEK™ products. ENSINGER will continue to use exclusively VICTREX® PEEK™ for the manufacture of TECAPEEK stock shapes, and the two companies will be joining forces to open up new applications for these high performance materials. Victrex is the world's only vertically integrated manufacturer of aromatic polyaryletherketones. Full control over the raw materials used is a decisive benefit in the highly challenging high-temperature plastics market. ENSINGER Managing Director **Dr. Roland Reber** said, "By pooling our expertise, we can offer our customers the highest possible standard of product quality and — particularly important in this day and age — security of supply."

It is with bittersweet emotions that **Total Plastics Inc.** announced that **Stanley Williams**, branch manager of its New York branch, has made the decision to retire on June 30, 2010. He has worked in the plastics industry his entire career and joined Total Plastics in 2003. Through his experience and knowledge, Williams has made many valuable contributions to the organization and will be missed by those who have had the opportunity to work with him. The company congratulates him and wishes him well. Stanley and his wife, Ellen, plan on spending more time with their grandchildren, traveling and pursuing volunteer work and hobbies.

Plastifab Industries held its first National Sales Meeting, June 2-3, in Montreal, PQ, Canada. Participants included 17 outside salespeople, five customer service representatives along with plant management and quality control personnel. The meeting focused on new market opportunities and two outside independent marketing organizations were invited to provide new techniques and strategies to gain market penetration.

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Inside & Outside Sales Positions

Leading Southern California distributor and fabricator of sheet, rod and tube is seeking highly motivated, self-starting, sales professionals. We are looking for candidates with a strong work ethic, knowledge of a wide variety of materials and prior sales experience to join a winning team. All resumes will be kept strictly confidential. Please send resumes to plasticjobs@mail.com.

Celanese Corporation, a leading, global chemical company, announced that its Advanced Engineered Materials business has completed a transaction to acquire two product lines, DuPont™ Zenite® liquid crystal polymer (LCP) and Thermx® polycyclohexylene-dimethylene terephthalate (PCT), from DuPont Performance Polymers. “This acquisition will continue to build upon Celanese’s position as a global supplier of high performance materials and technology-driven applications as we continue to expand our innovative offerings in growth-oriented segments to support our customers,” said **David Weidman**, chairman and CEO, Celanese. “These two products broaden the company’s Ticona Engineering Polymers offerings, enabling Celanese to respond to a globalizing customer base, especially in the high growth electrical and electronics application segments.”

Laird Plastics has partnered with Portraits of Hope (www.portraitsofhope.org) to beautify Los Angeles beaches with the “Summer of Color” project. The partnership included donating material and services including rigid plastic sheets, warehousing and logistics services. The plastic sheets were used by 7,000 children and 2,500 volunteers to create the artwork that is now covering the lifeguard towers on all 31-miles of Los Angeles County beaches until October 2010. The Portraits of Hope project is important to Laird Plastics because it gets children involved in their local community. The project also teaches children about volunteering, the environment, and where they can make a difference on any number of civic topics. The plastic sheets used coincide with Laird Plastics Environmental Program as all of the material will either be recycled and/re-used as transitional housing in Haiti at the completion of the exhibit. “Our projects are completely funded by the private sector; we were at a stand still six months ago until we made a lucky contact in Laird Plastics. Laird’s donation along with their hands-on approach have helped to complete this beautification project and led to the introduction of other key partners like Image Options for printing services,” said Portraits of Hope co-founder **Ed Massey**.



Boltaron Performance Products LLC announced that it is exiting the rigid graphic arts and card markets, and has sold this film business including manufacturing equipment, proprietary technology, formulations and trade names, to the Klöckner Pentaplast Group (Gordonsville, VA) for an undisclosed sum. Boltaron will continue to operate the Newcomers-town, OH, facility for the production of film and heavy gauge sheet for aircraft, mass transit and industrial applications. “The transaction is strategic for Boltaron,” explained **Lawrence J. Schorr**, Boltaron’s CEO and principal owner. “It will enable Boltaron to focus its capital and technical resources on its core business. We are confident that customers will be well serviced by Klöckner Pentaplast, the leading global rigid film producer with over 40 years of manufacturing experience.” **Michael Tubridy**, president and COO of Klöckner Pentaplast/Americas said, “We are excited about the opportunity to work with Boltaron management and its customers to facilitate a smooth transition of the card and graphic arts film business. For Klöckner Pentaplast, this investment supports our strategic growth plan for 2010 and further demonstrates our continued commitment to servicing our core markets and customers.”

With the recently completed acquisition of **Alcan Composites** by Schweiter Technologies, a Swiss company, executives are pleased to announce that the business now will be known as **3A Composites** as it continues to manufacture and sell its well-known product lines for the graphic display, building cladding, furniture, home construction and transportation industries. 3A Composites employs 2,700 employees in 21 locations in Europe, the Americas and Asia sales and marketing offices for 3A Composites USA are based in Mooresville, NC, USA. The 3A Composites name is reminiscent of the three powerful company brands which preceded it: Alcan, Aluisse and Airex. “Our new business name reflects our organization’s unequalled reputation for quality in the industries that we serve,” said **Brendan Cooper**, president of 3A Composites USA. “While our overall business name will change, customers in each of these industries will still be able to rely on our trusted well-established product lines. Our customers will continue to derive high value from the world’s leading composite substrates.”

IN MEMORIAM

JOHN T. BOURIS, 80, passed away suddenly on April 16, 2010, after suffering a stroke. John began his career in plastics selling fiberglass sheets after graduating from San Diego State University. In 1966, he founded Paragon Plastics Co. in South El Monte, CA, followed by a second distribution location in Santa Ana, CA, in 1978. Also, since 1981, John has owned and operated Planet Plastics Co., a forming and fabrication facility in Chino, CA. John’s company has been a member of IAPD since 1978 and he always enjoyed attending the conventions and networking with fellow members. He was a firm believer in loyalty and believed a distributor was only as good as his suppliers or vendors. John’s friendly personality, caring attitude and kindness will be missed by his business associates, coworkers, friends and family. He is survived by his wife Jean and family members — Brenda, Brian, Christine and two grandsons — and Kelly, Jon, Jennifer and five grandchildren.



CHARLES F. CARR, 85, original owner of Atlantic Tubing Co., passed away peacefully at his home in Wyckoff, NJ, on April 6, 2010. Married to his wife Norma for 58 years, Charlie was a devoted father and cherished grandfather. He graduated Purdue University in 1942 with a degree in engineering and later received an MBA from Columbia University. After graduation he served as ensign officer in the U.S. Navy during World War II. Upon completion of his tour of duty in 1946, he worked in engineering sales and marketing for Standard Brands and Fairmont Foods before landing a key role at the DuPont Co. in the 1950s. Mr. Carr was one of the five original market development specialists for the DuPont Teflon® product group. In 1972, he left DuPont to start Atlantic Tubing Co., which became a member of IAPD in 1983. Over the next 30 years Charlie devoted himself to the manufacture and distribution of high performance fluoropolymer tubing products. His family and friends will greatly miss him and treasure his memory. He is survived by his wife Norma, daughter Mary Hyde of Altaflo LLC, sons Charles Carr and Richard Carr and eight grandchildren.

